

REQUEST FOR BID PROPOSAL

Aruba Wireless and Support
2018-2019 e-rate

BARROW COUNTY SCHOOL DISTRICT

The Barrow County School District
179 W. Athens Street
Winder, Georgia 30680
Office/Voice Mail – 770-307-0533 x193
E-mail jstclair@barrow.k12.ga.us

Barrow County Board of Education

179 W. Athens St.
Winder, Georgia 30680

John St.Clair

Phone: 770-307-0533 x193

REQUEST FOR PROPOSAL (RFP) FOR Aruba Wireless and Support Barrow County School District

To: All Interested Vendors

You are invited to submit a formal proposal (bid) for Aruba Wireless products or equivalent for the Barrow County School District in accordance with the attached General Conditions and Specifications.

Sealed proposals from bidders will be received by Barrow County Schools, 179 W. Athens St., Winder, Georgia 30680 until 11:00 A.M. local time, on Friday, February 16th. Proposals must be emailed to the attention of John St.Clair at jstclair@barrow.k12.ga.us.

Emailed proposals will only be deemed accepted for consideration upon delivery of a confirmation email from jstclair@barrow.k12.ga.us to vendor's email indicating receipt of proposal. If vendor does not receive confirmation of receipt of proposal via email, vendor should consider proposal not to have been delivered.

Responses will be brought to the school board for a vote on Tuesday, March 6th. Additionally, this project will be funded with federal e-rate funds, and final approval for the project will not be given until funds have been approved by the e-rate program. Barrow County reserves right to postpone bid opening to later the same day beyond original due date/time in event of delay of mail services. Once time has been called and the first proposal has been opened, any proposals received thereafter will be returned unopened. Barrow County Schools reserves the right to reject any and all bids or to waive any informality in bidding.

This RFP has specific e-rate requirements detailed separately in this document. Vendor must agree to, sign, and submit a copy of the e-rate requirements with RFP response.

Questions may be directed to Mr. John St.Clair at 770-307-0533 x193; or e-mailed to jstclair@barrow.k12.ga.us.

E-Rate Requirements

Products sought in this RFP are to be funded by 2018-2019 e-rate funds. Vendor must agree to the following:

- Vendor must be an e-rate eligible provider.
- Vendor must include e-rate SPIN number on proposal, and on this page.
- Vendor understands that this RFP is contingent upon district's award of e-rate funding. District's notification of funding decision by e-rate may come at any time between July 1 2018 and June 30 2019. District's awarding of contract to winning vendor is contingent upon award of e-rate funds, and actual ultimate purchase of products under this RFP may include all, some, or none of the products requested in this RFP based upon ultimate funding commitment by e-rate, district's matching fund availability, and prevailing circumstances at time of notification to district.
- Vendor's proposal and pricing must be valid until 60 days after district's receipt of funding notification, to allow district adequate time to present final e-rate funding commitment to school board prior to issuance of purchase order. Vendor understands that this means vendor response must be valid and honored through June 30th, 2019. Vendor must indicate this timing on vendor response.
- Vendor must submit this page as part of vendor's response.

Vendor indicates agreement to terms of e-rate requirements outlined on this page by signature below.

Company name

Vendor's e-rate SPIN

Eligible representative name

Representative's signature

GENERAL CONDITIONS

The Barrow County School System seeks competitive bids for Aruba Wireless Products and Support, or equivalent as per the specific criteria to follow. Aruba wireless products and support are being sought to integrate into an existing Aruba wireless implementation, with controllers and support compatible with existing district owned Aruba products.

SPECIFIC CRITERIA

(See separate spreadsheet at <http://www.barrow.k12.ga.us/bids.html> for expanded version of below to include location by location breakdown)

		TOTALS
Part #	Description	
JX946A	Aruba IAP-305 (US) 802.11n/ac Dual 2x2:2/3x3:3 MU-MIMO Radio Integrated Antenna Instant AP	56
JW813A	Aruba Instant IAP-315 (US) 802.11n/ac Dual 2x2:2/4x4:4 MU-MIMO Radio Integrated Antenna AP	3
JY897AAE	Aruba MM-VA-5K Mobility Master SW E-LTU	1
H8UF5E	Aruba 5Y FC 24x7 ED/R MM-VA-5K ELTU SVC	1
H7WA3E	Aruba 5Y FC NDB Exchange Education/Retail 7240 Controller Service	2
JW776A	Aruba 7205-K12-64-US 7205 K-12 (US) Mobility Controller w/64 AP License Bundle (includes 1 Year FC support)	1
H6EF5E	Aruba 5Y FC 24x7 SW ED/R 7205-K12 64AP SVC [for JW776A]	11
JW778A	Aruba 7205-K12-128-US 7205 K-12 (US) Mobility Controller w/128 AP License Bundle (includes 1 Year FC support)	1
H6EF4E	Aruba 5Y FC 24x7 SW ED/R 7205-K12 128AP SVC [for JW778A]	5

The Barrow County School System may accept any bid offered on an all, some, or none basis, within funds available, whichever is in the best interest of the school system.